



HAVILAND Products Company

421 Ann Street NW
Grand Rapids, MI 49504-2075

James "Rob" Pawson

Haviland Technical Sales Representative



Rob Pawson is the Technical Sales & Service Representative for Haviland Products Company, located in Grand Rapids, Michigan. Haviland Products is the contracted sales agent for Reliant Aluminum Products servicing the aluminum anodizing industry and this is where Rob spends most of his time.

His 15 years in the anodizing industry has provided him with the expertise and experience to develop and implement cost cutting solutions to the customers operations.

Rob has successfully worked with over 250 anodizing accounts in his career and grown his knowledge by working with every one of them.

At his customer visits, Rob is assisting his customers with his knowledge of the anodizing line, anodizing products, and new technology on the market. He actively works to help captive shops, job shops, continuous coil shops, and architectural shops to improve their overall costs. His organizational skills, quick follow up, and sense of urgency when it comes to service has earned the respect of his customers and built strong relationships.

Prior to joining Haviland Products, Rob worked for Sherwin Williams and Brooks Beverage Company. These jobs strengthened his ability to prioritize, troubleshoot, and work with people in an effective way.

Rob is a graduate of Western Michigan University where he majored in BioMedical Science and Chemistry. He is a member of the Aluminum Anodizers Council and NASF where he regularly seeks continued education in technical sales, as well as sales and marketing.

Rob's pledge to his customers is:

"To treat their plant as if it were his own."

For more info. contact Rob at:

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www.hpcsurfacefinishing.com

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